

A Full Windows Desktop, From Anywhere

WINDOWS 365 & AZURE VIRTUAL DESKTOP

Planned and deployed around how your team actually works

Windows 365 and Azure Virtual Desktop both give employees a full Windows desktop they can reach from any device. If your team already works remotely or hybrid, the question isn't whether a virtual desktop helps — it's whether you're on the right one for how your team actually works.

What Windows 365 and AVD Actually Do

- **Windows 365:** A dedicated Cloud PC per user, at a fixed monthly price, working much like a physical computer just hosted in Microsoft's cloud
- **Azure Virtual Desktop (AVD):** A more flexible, multi-session desktop that can host multiple users on shared virtual machines, often at lower cost at scale
- **Both:** Secure access to desktop, apps, and files from a laptop, tablet, or Mac, without storing sensitive data on the device itself

Because AVD runs on Azure, it's often deployed alongside a broader Azure environment.

THE GAP BETWEEN OWNING A VIRTUAL DESKTOP AND GETTING VALUE FROM IT

Windows 365 and AVD work differently and fit different situations, which is exactly where businesses get it wrong — defaulting to one option without checking whether it actually fits their team size, usage patterns, and budget. Get the fit wrong, and you're either overpaying for flexibility you don't need or fighting a rigid setup that doesn't match how your team works.

That fit is exactly what Sourcepass MCOE — the dedicated Microsoft practice within Sourcepass — is built to determine. Sourcepass can license, plan, and deploy Windows 365 and AVD as part of our managed services; MCOE goes further, available on its own no matter who supports the rest of your IT, starting with an endpoint assessment to recommend the right fit rather than defaulting to one option, then handling deployment and profile management through a five-stage framework.

That depth is backed by Microsoft Solutions Partner designations across Security, AI Business Solutions, and Cloud & AI Platforms; two Pax8 Global Microsoft Copilot MVP Awards; and the resources of a top-ranked national managed services provider with 97% client satisfaction.



MCOE ENGAGEMENTS FOR VIRTUAL DESKTOPS

Available as a practice or licensing and advisory engagement.
Deliverables and ongoing responsibilities vary based on contracted scope.

Practice Engagement

ASSESS:

THE RIGHT FIT, NOT THE DEFAULT

An endpoint assessment of team size, usage patterns, workloads, and budget — not one answer applied to everyone.

SECURE:

PROTECTION THAT FOLLOWS THE USER, NOT THE DEVICE

Identity and access control configured to your requirements, company laptop, or personal device.

MODERNIZE:

DEPLOYMENT DONE RIGHT THE FIRST TIME

F5Logix for user-profile management, so the desktop experience stays consistent across sessions.

ADOPT:

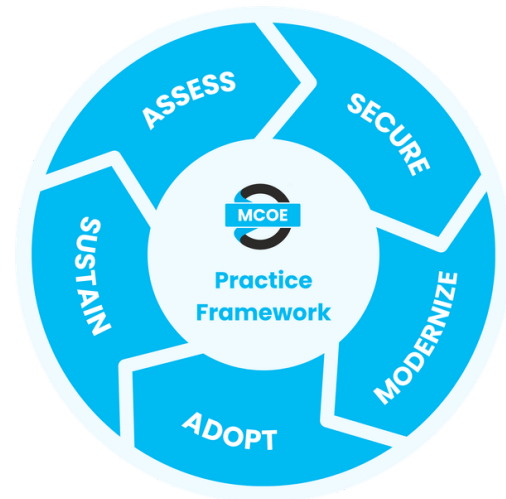
A TRANSITION WITH MINIMAL DISRUPTION

Software installation, printer and scanner support, and Mac access handled in rollout.

SUSTAIN:

SUPPORT WHEN SOMETHING NEEDS ATTENTION

Advisory may be separately scoped; operational support comes through Sourcepass managed services.



LICENSING & ADVISORY ENGAGEMENT

Building the environment yourself?

MCOE can still handle the licensing decisions — which model is more cost-effective at your user count, and sizing before you commit. Available on its own, whoever supports the rest of your IT.

Business Outcomes

More value from every virtual desktop seat.

The right platform for your actual usage pattern — not a default guess — is what keeps a virtual desktop deployment from becoming an overpriced or underpowered mismatch.

A rollout employees actually adopt.

Handling the practical details — software, printers, profile consistency — is the difference between a virtual desktop that feels normal on day one and one that generates help-desk tickets for months.

Consistent security regardless of device.

Company data stays protected whether an employee is on a managed laptop or a personal device, closing a gap that's easy to miss when remote work grows faster than the policies around it.

Faster scaling for a distributed team.

Adding a new remote hire or a new location is a licensing and provisioning exercise, not a hardware purchase and shipping delay.

Compare Windows 365 & AVD



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