

Your Foundation, Properly Managed

MICROSOFT 365

Licensing, security, migration, and support for Microsoft 365

Microsoft 365 is Microsoft's cloud subscription bundling productivity apps — Word, Excel, Outlook, Teams, SharePoint, OneDrive — with security and management tools like Entra ID, Intune, Defender, and Purview. If your business already runs on it, the question isn't whether it works. It's whether the licensing, security, and configuration underneath still match how your business actually operates.

What Microsoft 365 Actually Does

Plans scale with company size:

- Business Basic, Standard, and Premium — organizations up to 300 users
- Enterprise plans — larger organizations, with additional compliance and security capabilities
- GCC and GCC High — government-focused environments for stricter compliance requirements

Underneath whichever plan fits, the platform covers what your business runs on daily — email through Exchange, chat and meetings through Teams, files through SharePoint and OneDrive, and increasingly Copilot for AI assistance — backed by Entra ID, Intune, Defender, and Purview for identity, device management, security, and compliance.

THE BUSINESS CASE IS WELL DOCUMENTED:

223%

ROI OVER 3 YEARS

1.5

HOURS SAVED PER USER EACH WEEK

6

MONTHS TO SEE PAYBACK

THE GAP BETWEEN OWNING MICROSOFT 365 AND GETTING VALUE FROM IT

Microsoft 365 is how most businesses actually run day to day, which also makes it where mistakes surface fastest — a rushed migration that drops mailboxes, a security setting left at its default, licensing that quietly drifts out of alignment with what people actually use. Doing it well takes planning, not just switching it on.

That planning is exactly what Sourcepass MCOE — the dedicated Microsoft practice within Sourcepass — is built to provide. Through MCOE, Sourcepass provides specialized Microsoft expertise for Microsoft 365: licensing aligned to how you work, environment security and compliance, and migrations that land cleanly. Services may be delivered as a standalone Microsoft engagement or as part of a broader Sourcepass managed services relationship.

That depth is backed by Microsoft Solutions Partner designations across Security, AI Business Solutions, and Cloud & AI Platforms; two Pax8 Global Microsoft Copilot MVP Awards; and the resources of a top-ranked national managed services provider with 97% client satisfaction.



MCOE ENGAGEMENTS FOR MICROSOFT 365

Available as a practice or licensing and advisory engagement.
Deliverables and ongoing responsibilities vary based on contracted scope.

Practice Engagement

ASSESS

LICENSING THAT MATCHES WHAT YOU USE

Whether your licensing fits actual usage, and whether GCC or GCC High applies — before another renewal.

SECURE

PROTECTION CONFIGURED, NOT LEFT AT DEFAULT

Entra ID, Intune, Defender, and Purview only protect you once deliberately configured.

MODERNIZE

A MIGRATION THAT ACCOUNTS FOR WHAT MATTERS

Identity setup, domain count, mail-enabled apps, shared mailboxes, devices that scan to email.

ADOPT

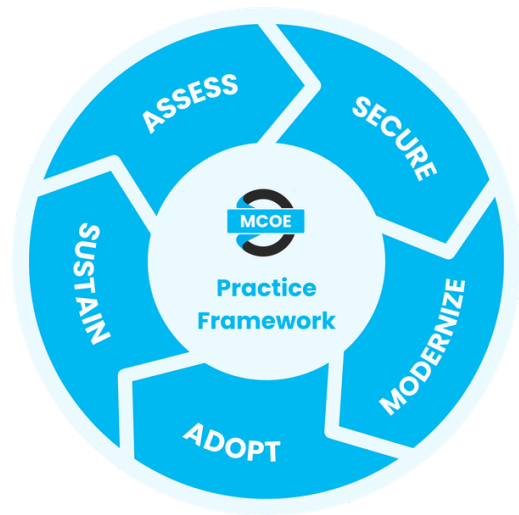
FEATURES YOU'RE ALREADY PAYING FOR, ACTUALLY USED

Features already in your plan get rolled out, with training when included in the engagement.

SUSTAIN

SUPPORT WHEN SOMETHING CHANGES

Advisory, including recurring management review, may be separately scoped; operational support through Sourcepass managed services.



Licensing & Advisory Engagement

MANAGING YOUR OWN TENANT?

MCOE can still handle licensing and the decisions around it — which plan actually fits, and where GCC or GCC High is genuinely required. Available on its own, whoever supports the rest of your IT.

Business Outcomes

More value from the Microsoft 365 you're already paying for.

A plan reviewed against actual usage, not left to renew on autopilot, turns Microsoft 365 spend into Microsoft 365 value.

A foundation that holds up under scrutiny.

Entra ID, Intune, Defender, and Purview configured deliberately turn built-in security tools into real protection instead of unused capability.

Migrations that don't become the story people tell for years.

Planning for the details that trip up most migrations is the difference between a smooth transition and a memorable one.

A platform your business actually uses.

Features already included in the plan, from Teams governance to Copilot, deliver value once people know they're there.

Start with a Security Assessment for Microsoft 365



Excellent Service and Strategic Guidance, Delivered with Innovation.
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